



Big Brothers Big Sisters
of Metropolitan Chicago

Position: Recruitment Specialist, Community Based Programs (**Recruitment Region – South Chicago Region and all of Lake County Indiana**)

Reports To: Manager, CB Customer Service and Processing

FLSA Status: Exempt

Position Summary:

Big Brothers Big Sisters of Metropolitan Chicago (BBBSMC) helps children reach their potential through professionally supported, one-to-one relationships with caring adult volunteers. BBBSMC is seeking a professional Recruitment Specialist with a strong and proven background in recruitment. The Recruitment Specialist, Community Based Programs, is responsible for the recruitment of volunteers and children throughout Cook County, DuPage County, Lake County, IL and Lake County, IN for the BBBSMC Community Based mentoring program **with a special emphasis on the south region of the Chicagoland Area and all of Lake County Indiana**. The incumbent in this role will develop, implement and assess recruitment goals and comprehensive year-round recruitment plans and tactics for Bigs and Littles to meet the annual Community Based match goal.

Supervisory Responsibilities:

This position has no supervisory responsibilities.

Responsibilities:

The Recruitment Specialist is responsible for securing Big and Little participation and community partnerships through community cultivation, lead generation, and follow-up. She/he will develop and implement short and long-term recruitment plans for targeting volunteers and youth to ensure an optimal balance of geographic and demographic factors.

1. Actively represent the agency at community events, outreach opportunities and other activities that increase awareness of agency mission and volunteer needs.
2. Create and implement a volunteer recruitment strategy that includes community outreach efforts to obtain mentors and youth to meet annual match goals in the Community Based mentoring program.
3. Create and implement a targeted outreach plan for youth and families to ensure a balance between volunteers and youth in process.
4. Adeptly adjust efforts to effectively balance volunteer recruitment or youth outreach needs by geographic and demographic factors, and the current ratio of children participating in the program.

5. Effectively engage existing volunteers in recruitment efforts, including Board of Directors.
6. Research, identify and cultivate potential sources for Community Based volunteers including but not limited to college/universities, government agencies, corporations, churches, social organizations, non-profit agencies, law enforcement groups and professional organizations.
7. Cultivate long-term sustaining relationships with organizations, and other community partners through effective stewardship and communications.
8. Represent BBBS at community outreach events in targeted areas to build awareness of the agency, mission, and recruitment needs.
9. Research and identify informal communication networks with current volunteers and partners that will reach underrepresented groups with the goal of increasing volunteer participation.
10. Meet annual and monthly goals for securing new partnerships, number of potential volunteer inquiries and outreach events attended.
11. Track and evaluate results of recruitment and outreach efforts. Provide weekly, monthly, and quarterly progress reports for both volunteer recruitment and youth outreach efforts and forecast returns on upcoming efforts.
12. Perform other duties as assigned.

Education and Experience:

- Bachelor's Degree with an emphasis in communication, business and/or marketing preferred.
- At least 2 Years' experience in recruiting, customer service, sales or grassroots campaign experience.

Qualifications:

- Demonstrated success in sales or recruitment with proven ability to meet quantitative goals on a monthly basis.
- Persuasive written and face-to-face verbal communication skills.
- Highly motivated and self-driven to meet goals.
- Proven oral and written communication abilities with an emphasis on active listening and public presentation skills; able to facilitate presentations to varying-sized groups.
- Ability to effectively communicate program mission and volunteer needs to various constituents.
- Strong interpersonal and relationship-building skills with proven ability to work with

diverse populations.

- Ability to use data analysis to identify solutions; proficient skills in information gathering, reporting, and data analysis.
- Ability to think strategically to create effective short and long term plans to reach agency goals.
- Self-starter who can work independently and takes initiative; is flexible, adaptable, organized and has a strong attention to detail.
- Able to work a flexible schedule, including evenings and weekends on a regular basis.
- **Frequent travel is required. Must have a car, valid driver's license and insurance. Willing to drive to off-site assignments in Cook County, DuPage County, Lake County, IL and Lake County, IN.**

Work Environment:

This position operates in a professional office environment. This role routinely uses standard office equipment such as computers, phones, photocopiers, filing cabinets and fax machines.

If interested in applying, please forward your resume, cover letter and salary requirements to:

humanresources@bbbschgo.org

Big Brothers Big Sisters of Metropolitan Chicago

Attn: Human Resources

560 W. Lake St., 5th Floor

Chicago, IL 60661

Equal Opportunity Employer